

Gateway Government Solutions



Modernizing Public Sector Through Secure Data, Cyber, and Infrastructure

Company Snapshot

- Type: Value-Added Reseller (VAR)
- Specialization: Data, Cybersecurity, Infrastructure for government
- Founders: Former government technology executives
- Clients: State & local agencies, law enforcement, education, transportation, HHS, utilities

Core Service Areas

1. Cloud Infrastructure

Secure and compliant cloud environments-FedRAMP, HIPAA, CJIS, DoD IL5-for agency migration and hybrid deployments.

2. Enterprise Data Solutions

- Predictive analytics, geospatial insights, public dashboards
- ETL/ELT pipelines, secure interagency data sharing
- Data governance: cataloging, lineage, retention policies compliant with federal/state standards

3. Cybersecurity

- Offensive & continuous penetration testing, risk scoring
- AI-powered threat detection, credential abuse and lateral movement simulation
- Remediation guidance, posture hardening, executive-level reporting

4. Storage, Backup & Recovery

- Elastic, encrypted block and object storage
- Immutable, air-gapped backups, archival to meet compliance
- Failover, DR testing, RPO/RTO governance-driven policies

5. Network & Fiber Connectivity

- High-speed encrypted fiber & SD-WAN backhaul
- Fiber route planning, municipal broadband, smart-city infrastructure
- Grant-aligned engineering (BEAD, E-rate, NTIA)

6. AI & Automation

- RPA for workflows, document intake, case triage
- Secure chatbots/digital assistants with ADA/508 compliance
- Predictive dashboards, trend detection, resource optimization via analytics

SLED-Relevant Benefits

- Compliance-first: Meets FedRAMP, CJIS, HIPAA, IRS Pub 1075, CCPA out of the box
- Government culture fit: Expertise in policy, procurement, and operational realities
- Turnkey implementation: Advisory + hands-on delivery across legacy and hybrid systems
- Strategic partnerships: Vendors include Oracle, Horizon3AI, Glean-ensuring best-in-class tech fit

Vendor Replacement Mapping

Service Area	Displaces	Gateway Advantage
Cloud Infrastructure	Legacy on-prem servers	Compliant, scalable migration
Data Solutions	Manual reporting, Excel	Full governance and analytics pipeline
Cybersecurity	Checklist-based tools	Active AI-powered threat modeling
Backup & Recovery	Tape archives	Immutable, automated backup
Fiber & Connectivity	Copper/WAN	High-speed fiber, smart-net engineering
AI & Automation	Manual processes	Intelligent, secure citizen service tools

Next Actions

- Connect with GGS: Reach out via website or LinkedIn
- Technical Briefing: Request system evaluation and roadmap
- Partner Deployment: Engage certified vendor team