



Capabilities Statement

We are the solutions integrator empowering technology leaders to forge our nation's future.

Service Disabled Veteran
Owned Small Business
(SDVOSB)

SAM UEI# LQ48B9A9QJCS
EIN# 20-8012048
CAGE# 4MN62
DUNS# 788781180
Primary NAICS code 541519

With our founding nearly 20 years ago, Epoch Concepts revolutionized the technology reseller industry by offering more than passthrough reseller services. Today, we are the solutions integrator empowering technology leaders to forge our nation's future. We continue to embrace our pioneering spirit by delivering a comprehensive suite of solutions to our commercial, federal, and integrator clients. We transform the conventional VAR model, redefining ourselves as a trusted advisor and solutions provider with deep expertise and commitment.

Epoch Concepts is a Service-Disabled Veteran Owned small business. Our leadership team and core staff collectively bring an average of 20 years of IT industry experience, including service in and partnerships with the Department of Defense, the intelligence community, civilian agencies, private agencies, and federal systems integrators.

CERTIFICATIONS

Cybersecurity Maturity Model Certification (CMMC) - Level 1
ISO 9001:2015
NIST SP 800-171
Open Trusted Technology Provider Standard (O-TTPS)



HOW EPOCH WILL WORK WITH YOU

SOLUTIONS

At Epoch Concepts, we pride ourselves on hiring top-tier solutions architects and engineers, and partnering with an extensive network of more than 200 technology vendors. Together, we have the external resources and the internal expertise to seamlessly integrate solutions, delivering dynamic, cost-effective, multi-product options designed to help you excel.

INTEGRATIONS & IMPLEMENTATION

Epoch Concepts offers comprehensive integration services, including hardware integration, rack and stack assembly, software pre-loading, system burn-in, asset tagging, and white glove shipping, ensuring seamless, end-to-end solutions tailored to meet the highest standards of quality and efficiency. We are a proud Dell Services Partner, backed by a team of experienced Dell-certified subject matter experts.

We specialize in the seamless design, installation, and management of Dell VxRail systems. Our commitment extends beyond just installing your infrastructure—we also provide ongoing support to ensure your VxRail system operates at its best throughout its entire lifecycle. With Epoch, you can trust that your system will consistently perform at peak efficiency.

SERVICES

- **Project Discovery and Definition:** Epoch Concepts will identify and outline project goals to establish a clear and focused path forward.
- **Workflow and Needs Prioritization:** Epoch Concepts will analyze and prioritize workflows and requirements to ensure that your most critical needs are addressed first.
- **Market Research:** Epoch Concepts will conduct comprehensive market analysis to provide valuable insights and help guide your strategic decisions.
- **External Vendor Liaison:** Epoch Concepts will manage and coordinate with external vendors to facilitate smooth and effective collaboration.
- **Secure Supply Chain:** Epoch Concepts will ensure a reliable and protected supply chain to maintain the integrity and security of your operations.
- **Onsite Implementation:** Epoch Concepts will execute precise and efficient onsite setup and deployment to seamlessly integrate solutions into your environment.

CONTRACTS

Prime Government Contracts

Army ITES-SW2
DOE NNSA KCP
GSA Multiple Award Schedule (MAS)
GS35F0438V
NASA SEWP V Group B (SDVOSB)
Navy SEWP V Catalog

Contracts via Partnerships

Army ITES-3S
Army ITES-3H
DLA FLS-SOE
DOE ICPT
NASA SEWP V Groups A, B
(HubZone), C & D

Navy Seaport NxG
Navy SPAWAR-C2
NITAAC CIO-CS Hubzone
Lumen GSA EIS
GS00Q17NSD3006

STRATEGIC LOCATIONS



The **Albuquerque** Integration site boasts a VMware vSphere VSAN cluster, permanently configured to host virtual operating systems and appliances. This cluster includes redundant 10Gb networking and a default storage policy that mirrors all virtual systems, with options for additional protection levels as needed. Network connectivity and external access information available on request. We offer a range of services, including asset tagging, burn-in testing, rack and stack, cabling, and more. Our secure, white-glove delivery ensures a flawless transition to your new solution. As you scale and embrace new opportunities, count on us to be your dedicated partner, expertly supporting you through every challenge and milestone.

Epoch Concepts is headquartered in **Littleton, CO**, just outside of emerging tech hot spot Denver, an area renowned for its culture of innovation. Most operations decisions happen in this location which features a large business suite that features several modern-style conference rooms for meetings and collaboration.

The **San Diego** Demo Lab showcases an HPE GreenLake environment, providing flexible, consumption-based IT products. We specialize in hybrid cloud deployments, seamlessly integrating on-premises infrastructure with cloud solutions. Our fully remote-managed environment includes comprehensive system deployment and redeployment services.

POWERFUL PARTNERSHIPS

Partial list

Networking & Cyber Security

- Aruba
- Axiom
- BeyondTrust
- Cisco
- Cyberark Software
- Delinea
- Elastic
- Everfox
- Exabeam
- Extreme Networks
- Forcepoint
- Fortinet Federal
- Gigamon
- Imperva
- Juniper Networks
- Mandiant
- OKTA
- Palo Alto Networks
- Rapid7
- Riverbed Technologies
- RSA
- Sealing Technologies
- SolarWinds
- Splunk
- Thales e-Security
- Trellix
- Varonis
- VectraAI
- Zscaler

Enterprise IT Infrastructure

- (2F) Second Front
- Broadcom VMware
- Cohesity
- Commvault
- Dell Technologies
- GitLab
- HPE
- IBM
- Intel
- Lumen
- Microsoft
- MongoDB
- Netscout Systems
- Nutanix
- Nvidia
- OpenText Inc.
- Pure Storage
- Rancher (RGS)
- Red Hat
- Rubrik
- Service Now
- Spectra Logic
- VAST Data
- Vertiv

INTEGRATORS

- BAE Systems
- Boeing
- Booz Allen Hamilton
- CACI
- CAE USA
- General Dynamics
- Jacobs
- L3Harris
- Leidos
- Lockheed Martin
- Lumen
- Northrop Grumman
- PeopleTec
- Raytheon
- SAIC
- Peraton

To see our full list of trusted vendors, please visit us at www.epochconcepts.com/partners



PAST PERFORMANCE

Defense

- Air National Guard
- Defense Health Agency
- Missile Defense Agency
- US AFRICOM
- US Air Force
- US Army
- US EUCOM
- US Navy
- US NORTHCOM
- US Marine Corps
- US Space Force
- US STRATCOM
- Intelligence**
- All

Civilian

- US Dept. of Commerce
- US Dept. of Energy
- US Dept. of Health & Human Services
- US Dept. of Homeland Security
- US Dept. of Interior
- US Dept. of Treasury
- US Dept. of Veterans Affairs
- US National Science Foundation



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