

Guide to the Huntress & Microsoft Partnership

The Huntress & Microsoft Partnership allows organizations to operationalize their existing Microsoft security investments while adding the critical layer of human-led detection and response.

1. Maximize Microsoft Licensing ROI

Many customers already pay for enterprise-grade security with Entra, Intune and Defender for Endpoint through Microsoft Business Premium or ME3/ME5 but don't have the resources to manage it.

- **Operationalize Licenses:** Huntress helps organizations get more value out of their current Microsoft spend, and ditch redundant 3P tools
- **Increased "Stickiness":** Microsoft data indicates that customers using Huntress deploy and use their Defender for Endpoint licenses creating immediate value to upsell from Business Standard or O-SKUs to BP/E3/E5, and protecting existing BP/E3/E5 licenses from churn.

2. Enhanced Detection and Response

Microsoft Security includes elite preventative tools, but prevention can still be bypassed. The complexity of configuring and tuning Microsoft Security tools for non-SOC experts often results in silence or noise - customers don't know if "no alerts" means "no threats" or "no visibility".

- **Catch What Bypasses Prevention:** Huntress provides the detection and response capabilities needed to stop identity and endpoint attacks that slip past barriers.
- **SOC Analysis:** The Huntress SOC analyzes alerts from Defender and all suspicious logins to Entra to provide clear, actionable incident reports and remediation.

3. Drastic Operational Efficiency

Partnering with Huntress significantly reduces the "noise" and workload for internal IT teams or MSPs. Many customers have layered disconnected tools over Microsoft, fragmenting their security visibility and increasing operational load. Microsoft + Huntress creates a cohesive, modern security stack.

- **Reduce Ticket Volume:** Customers using Huntress experience **33% fewer security-related tickets**.
- **Faster Resolution:** Security tickets are worked **35% faster**, leading to a **55% overall reduction** in total time spent on security issues.
- **Cost Savings:** These efficiencies allow organizations to avoid hiring additional security staff or purchasing expensive, redundant third-party tools.

4. Improved Management & Posture

Huntress makes Microsoft's powerful security tools easier to use at scale.

- **Multi-Tenant Management:** Easily manage exclusions, scans, and device health for Microsoft Defender Antivirus across multiple environments—a task that is often difficult within Microsoft's native tools alone.
- **MISA Verified:** Huntress is a member of the Microsoft Intelligent Security Association (MISA) and a MISA verified SMB solution.

Want to see the Huntress Platform in action? [Demo today!](#)